# MY LAUNCH PLAN

# **SET MY GOALS**

# FINANCIAL GOAL

HOW MUCH MONEY WOULD

MAKE ME SUPER EXCITED

ABOUT MY SHAKLEE BUSINESS?

/MONTH

I'M GOING TO USE THE MONEY
I MAKE WITH MY BUSINESS TO:



# MY OFFICIAL LAUNCH PLAN

#### WHEN

My Launch Date

#### WHO

Create your list of 20 and work with your upline to start Inviting to your launch!

#### HOW

In person event? Facebook party? There are so many ways you can get started!

## **PARTY INVITES**

Start your party list now! Who do you want to Invite? Will It be In person or online?

Before launching your party or announcing your business, make sure you have downloaded the Shaklee Share and Shaklee Connect apps!

#### POST 1

Create a post on FB and IG to share your excitement for your new business & your 'why.' Share it with your upline before posting. Let people know you'll be officially launching your business on \_\_\_\_\_ & ask if anyone would like an invite. Share your post on your stories and add a poll to see if anyone else wants to join!

#### POST 2

Once your kit arrives, go LIVE and "unbox" the kit. Take out each product and show what the benefits are.. why are you excited about using this product in your daily routine? Choose a specific product that you're the most excited about & connect it to a problem or challenge you're dealing with. Set the stage for the 3rd & final post. Build up curiosity by saying, "I'll be checking back in with the results!"

#### POST 3

On your final LIVE, share your personal product testimonial & any results you've seen. You can do this anytime over your first 30 days, but should still not make the post too salesy. Share! At the end of the video, include a call-to-action for people to message or comment if they're interested in trying the products themselves.

Posting Is a great way to share what you are doing but don't forget that consistency In your stories Is really Important too! Show up daily with 3-7 stories. Share your Life Shake, Meology, and a few other things you care about for example: food, fashion, faith, & family!

## 20 PEOPLE YOU ALREADY KNOW WHO WOULD LOVE THE PRODUCTS

Think of people you know who already care about wellness, may want to get healthier, have children, try to live a clean lifestyle, value quality supplements, might be stressed from having a lot on their plate, does a lot of laundry, eats organic or gluten-free, cares about their skin.... etc!!

		• • • • • • • • • • • • • • • • • • • •	
• • • • • • • • • • •	••••••	•••••	• •
• • • • • • • • • • •	•••••	•••••	• •
• • • • • • • • • •	•••••	•••••	• •
• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	•••••	• •
• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	•••••	• •
• • • • • • • • • •	• • • • • • • • • • • • • • • • •	•••••	• •
		•••••	
• • • • • • • • • •	••••••	•••••	• •

## INVITE THEM TO MY LAUNCH

This script is a guide & meant to be made your own. I highly encourage you to send these as voice messages so they can hear your voice and inflection + excitement. Insert why they're on your list where and what products you think they would love! Example with Meology (my fave!)

'\_\_\_\_! I recently started working with Shaklee, a clean and non-toxic living solutions company and I am SO excited about it! I'm also a little nervous and it would mean the world to me to have your support! If I sent you an invite for my virtual launch would you come!? I'll be sharing my favorite products, why I love Shaklee, and even doing some fun giveaways!

Your Brand	Stories Checklist		
	Meology	Strong CTA	
	Life Shake	Brand	
	Biz Opportunity	Brand	
	Brand	Brand	
	Brand	Brand	